Contents
Definitions .................................................................................................................. 3
Opening Statement & Intent .......................................................................................... 4
Executive Summary ...................................................................................................... 5
  Description & Asset Allocation .................................................................................. 5
  Long-Term Success Measures ................................................................................... 5
Description of Assets & Objectives ............................................................................. 6
  Safety ....................................................................................................................... 6
  Liquidity ................................................................................................................... 6
  Total Return .............................................................................................................. 6
Duties of Fiduciaries & Delegation of Authority ......................................................... 6
  The Board ............................................................................................................... 6
  The Committee ....................................................................................................... 6
  The Consultant ....................................................................................................... 7
Fund Managers & Commingled Funds ......................................................................... 7
Monitoring of Delegated Authority ............................................................................ 8
Nature & Duration of Fiduciary Relationship ............................................................... 8
Liquidity & Distribution Requirements of the Assets .................................................. 8
Tax Considerations ..................................................................................................... 9
Role of Each Investment or Course of Action on Overall Investment Strategy .......... 9
Assets of Special Relation or Special Value to Organization ..................................... 9
Investment Management Restrictions ....................................................................... 9
  Prohibited Securities ............................................................................................. 9
  Global Equities: In General ................................................................................. 10
  International Equities: Specifically ....................................................................... 10
  Fixed Income: In General ..................................................................................... 10
  Fixed Income: Prohibited Securities & Transactions ......................................... 10
  Alternatives: In General ....................................................................................... 10
  Cash & Cash Equivalents: In General ................................................................... 11
Performance Expectations & Monitoring .................................................................. 11
  Expectations ............................................................................................................ 11
  Monitoring ............................................................................................................. 11
Policy Acceptance: .................................................................................................... 12
Appendix I - Governing Law .................................................................................... 13
Appendix II - Glossary of Terms .............................................................................. 14
Appendix III - Indexes & Peer Groups .................................................................... 15
Definitions

The following definitions will apply throughout this policy statement:

“Authorized Signer(s)” – Person(s) identified in writing as being approved to act on behalf of the Organization, either individually or collectively.

“Board” – The Board of Directors of the Organization

“Commingled Fund” – Any fund (i.e. mutual fund, exchange traded fund, limited partnership, etc.) in which the Organization owns shares of an underlying portfolio rather than direct shares of the underlying investments.

“Committee” – The Investment Committee of the Board.

“Consultant” – Cornerstone Advisors Asset Management, LLC

“Fund Managers” – Third party investment managers that are unaffiliated with Consultant.

“Investible Assets” or “Account” or “Assets” – The funds to be managed which are subject to this Policy.

“IPS” or “Policy” or “Statement” – This Investment Policy Statement

“Organization” – Community Foundation for the Alleghenies

“Pa. C.S.A.” – The Pennsylvania Consolidated Statutes

“Separately Managed Account” – An account in which individual securities are owned on behalf of the Organization.

“Tactical Asset Allocation” – The actual portfolio weightings, within the bounds established by this IPS, to which the Consultant is at any time managing the assets based on Consultant’s outlook for future capital market conditions.

“Target Asset Allocation” – The portfolio weightings to which the Investible Assets will be managed.
Opening Statement & Intent

This Policy is designed to convey the mandates established by the Board insofar as they act as determinants for the management of the Investible Assets. This Policy is intended to outline how the Account is to be structured, managed, and supervised.¹

This Statement is meant to encourage effective communications between all responsible parties and establish acceptable performance metrics and encourage adherence to all applicable fiduciary, prudence and due diligence requirements for the Assets as set forth in this document.

All parties to this Policy shall conform with the standards of a fiduciary to act solely in the best interest of the Organization. Besides the duty of care and the duty of loyalty, all conflicts of interest, both real and perceived, must be disclosed and, when possible, remediated.

This IPS has been formulated by the Committee with the assistance of the Consultant and has been duly approved by the Board. It is based upon the consideration of the financial implications of a wide range of policies, and it describes the prudent investment process by which the Committee shall oversee the management of the Assets under its care. It is the Committee’s responsibility to recommend, as appropriate, changes to this IPS for Board approval; however, it is within the purview of the Committee make administrative and technical changes to this policy, as necessary.

¹ This Policy does not govern any asset pools established for the retirement benefits of the employees of the Organization or any other investment pools with their own investment policy statements.
Executive Summary

Description & Asset Allocation

<table>
<thead>
<tr>
<th>Type of Fund</th>
<th>Long-Term Investible Assets</th>
</tr>
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<tbody>
<tr>
<td>Governing Law</td>
<td>15 Pa. C.S.A. § 5548 - Investment of Trust Funds</td>
</tr>
<tr>
<td>Current Assets (as of IPS date)</td>
<td>$48,000,000</td>
</tr>
<tr>
<td>Time Horizon</td>
<td>Perpetual</td>
</tr>
<tr>
<td>Modeled Nominal Return(^2)</td>
<td>7%</td>
</tr>
<tr>
<td>25 Year Historical Return(^3)</td>
<td>8%</td>
</tr>
<tr>
<td>Modeled Drawdown(^4)</td>
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<tr>
<td>Peer Group</td>
<td>Small Endowment/Foundation</td>
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</table>

<table>
<thead>
<tr>
<th>Asset Class</th>
<th>Lower Limit</th>
<th>Target</th>
<th>Upper Limit</th>
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<tr>
<td>Domestic Equity</td>
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<td>50%</td>
<td>60%</td>
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<td>International Equity</td>
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<td>35%</td>
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<tr>
<td>Fixed Income</td>
<td>10%</td>
<td>15%</td>
<td>25%</td>
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<tr>
<td>Alternative Investments</td>
<td>0%</td>
<td>10%</td>
<td>20%</td>
</tr>
<tr>
<td>Short-Term Fixed &amp; Cash</td>
<td>0%</td>
<td>0%</td>
<td>15%</td>
</tr>
</tbody>
</table>

Long-Term Success Measures

- Maintenance of real (inflation-adjusted) value of Assets;
- Outperformance of Assets compared to Strategic Target-weighted benchmark, net of fees;
- Outperformance of Assets compared to actual-weighted benchmark, net of fees; and,
- Outperformance of peer group median based on risk-adjusted measurements.\(^5\)

\(^2\) Annual expected return based on current year capital market assumptions for target asset allocation.
\(^3\) Annual return based 25 year historical capital market returns for target asset allocation.
\(^4\) Annual 95th percentile performance based on target asset allocation and current year capital market assumptions.
\(^5\) Risk-adjusted measurements shall be defined in the section entitled Performance Expectations & Monitoring
Description of Assets & Objectives

The Investible Assets are governed by Pennsylvania state law, specifically 15 Pa. C.S.A. § 5548 - Investment of Trust Funds. As such this Policy and the investment program it governs is designed to follow 20 Pa. C.S.A. § 7203(a) – The Prudent Investor Rule.⁶

The objectives of the Investible Assets are as follows: **total return (capital appreciation and/or yield), liquidity, and safety.** These Assets provide for the long-term growth of the programs supported by the Organization; therefore, the outlined asset allocation has balanced risk with the intention of maximizing expected return within the defined risk levels. Permanent loss of capital should be avoided; however, some intermediate term volatility is acceptable.

**Total Return**

The Committee acknowledges that the desire for growth of principal can, at times, come with heightened volatility. Growth above inflation is expected over full market cycles as compensation for the risk being accepted by the Committee.

**Liquidity**

The Assets shall be invested in a sufficiently liquid manner to facilitate the Organization’s operating needs. Cash reserves will be maintained to fund unanticipated needs of the Organization.

**Safety**

Permanent loss of capital is unacceptable to the Organization; however, some intermediate volatility is acceptable to achieve the long-term objectives of the Organization. Limitations meant to mitigate various risks are outlined in the section Investment Management Assumptions & Restrictions.

Duties of Fiduciaries & Delegation of Authority

**The Board**

The Board has ultimate authority to set the strategic vision of the Organization and maintains the responsibility to approve this IPS; however, it has delegated day-to-day oversight of the Organization’s service providers to the Committee.

**The Committee**

The Committee, in conjunction with the Consultant, establishes this Policy to guide the management of the Investible Funds. The Committee shall meet regularly to consider changes to this IPS for recommendation to the Board and to provide oversight of the Consultant’s adherence to this Statement and achievement of the objectives laid out in the Executive Summary.

The Committee believes that strategic asset allocation provides a solid foundation upon which proper investment goals and strategies to achieve those goals can be built. By

⁶ A definition can be found in Appendix 1 – Governing Law.
focusing on risk-adjusted returns using a blend of passive investment strategies and active strategies in less efficient asset classes, the long-term goals of the Organization can most reasonable be met.

The Committee has chosen to hire the Consultant with discretion as permissible under 20 Pa. C.S.A. §7206(a).7

The Consultant

The Consultant acknowledges that it is a Registered Investment Adviser with the Securities and Exchange Commission under the Investment Advisers Act of 1940 and is a co-fiduciary with the organization with regards to the management of the Investible Assets. The Consultant further acknowledges the delegation of discretion over the Account covered by this Statement.

The Consultant shall execute the following duties within the parameters of this Policy and shall be available to the Board and/or Committee as desired to report on the progress of the investment program.

1) Asset allocation development
2) Portfolio rebalancing
3) Manager selection and monitoring
4) Risk management oversight
5) Performance reporting at portfolio and manager level

Fund Managers & Commingled Funds

The Consultant will select Fund Managers to invest the Assets in a manner consistent with this Policy. The minimum requirements that a Fund Manager must meet for inclusion by the Consultant include:

- Being a bank, insurance company, investment management company, or an investment adviser as defined by the Registered Investment Advisers Act of 1940;
- Providing historical performance of a composite portfolio calculated in compliance with GIPS® methodology;
- Providing a detailed history of the firm, key personnel, etc. This requirement can be fulfilled through a recently completed request for proposal;
- Articulating a clear investment strategy that will be followed; and,
- Committing to performing all transactions within the current definition of “best execution” as defined by the Securities and Exchange Commission.

The Fund Managers must utilize the same care, skill, prudence and due diligence under the circumstances then prevailing that experienced investment professionals acting in a like capacity and with full familiarity with such matters would use for similar Assets.

The Fund Managers must also promptly inform the Consultant of material changes to its organization, management team, process and ownership.

7 The definition of this statute can be found in the Appendix 1 – Governing Law.
8 The CFA Institute’s Global Investment Performance Standards as available at the date of this Policy.
The Consultant may also select certain Commingled Funds to manage portions of the Assets. While it is the intention of the Consultant that all Commingled Funds align with the limitations found in this Policy, the offering memorandum or prospectus of the Commingled Fund shall govern these investments. Commingled Funds shall meet the following minimum requirements:

- Management must have been in place for at least three years,
- The Commingled Fund must have followed the same strategy for at least three years; and,
- No single client may represent more than 10% of the fund’s assets under management.

**Monitoring of Delegated Authority**

The Committee shall have the responsibility of monitoring the Account for adherence to this Policy and the long-term goals of the Organization. The Consultant shall provide reporting to the Committee on a regular basis that outlines the following:

1) The Consultant’s macroeconomic outlook,
2) Cashflows at the Fund Manager/Commingled Fund level and portfolio level,
3) Asset allocation of the Account compared to IPS targets,
4) Performance of the Account as a whole and each subcomponent versus an appropriate benchmark and peer group focused on:
   a. Absolute and relative performance over various time periods,
   b. Comparable risk levels (including standard deviation, beta, downside risk & down-market capture\(^9\)); and,

The Committee shall determine frequency of such reporting and the Consultant’s attendance at Board meetings.

**Nature & Duration of Fiduciary Relationship**

The Investible Assets have a perpetual timeframe. The Board and/or Committee maintain responsibility to communicate to the Consultant any changes to this assumption.

**Liquidity & Distribution Requirements of the Assets**

It is the expectation of the Committee that the Investible Assets will remain highly liquid. The Consultant will not invest in any Fund Manager or Commingled Product with liquidity notification requirements longer than a month without written acknowledgement of an Authorized Signer.

Contributions and distributions can be unexpected. When the need for distributions arises, the Organization shall notify Consultant as soon as practicable. Consultant shall

\(^9\) Definitions of terms can be found in Appendix II – Glossary of Terms.
have the authority, within the limits set by this Policy, to provide liquidity or invest contributions as the Consultant shall see fit.

**Tax Considerations**

The Organization is tax-exempt, and therefore does not require tax-free income, nor are taxes a consideration in the management of the Account.

**Role of Each Investment or Course of Action on Overall Investment Strategy**

This Account is subject to 20 Pa. C.S.A. § 7203 – Prudent Investor Rule. This rule acknowledges Modern Portfolio Theory as a guiding tenet. Under this legal regime, all decisions respecting individual assets should be considered in the context of the portfolio as a whole. No specific investment or course of action, taken alone, shall be considered inherently prudent or imprudent.

The Organization, however, does maintain certain values as to how the Assets should be invested. The Organization's interest is in supporting good governance as part of its larger mission and does not support investing in companies at odds with general good governance practices, including the appropriateness and structure of CEO compensation packages, discriminatory practices of any type, and disregard for human rights. The Organization understands that corporate reporting on some of these matters is still evolving and will work with Consultant to monitor and take action when necessary regarding any holding that does not abide by these values.

**Assets of Special Relation or Special Value to Organization**

Unless otherwise provided for in writing by an Authorized Signer, it is the intention of the Committee that all in-kind contributions to the Organization will be liquidated by the Consultant in the most efficient manner available given market conditions at that time and reinvested in accordance with this Policy.

There exist no Assets bearing a special relation to the Organization.

**Investment Management Restrictions**

**Prohibited Securities**

Fund Managers are prohibited from the following securities and transactions without prior written approval from an Authorized Signer:

- Letter stock or other unregistered securities;
- Physical commodities or contracts thereof;
- Transacting in futures contracts in any form;
- Utilizing options for speculation;
- Short sales or margin transactions;
- Securities lending, pledging or hypothecating securities;
- Initial Public Offerings; and,
• Investments for the purpose of exercising control of management.

Global Equities: In General

• Equity holdings in any one company should not exceed 5% of the market value of the total Investible Assets' equity holdings.
• Allocations to economic sectors should be consistent with the broad equity market.
• Fund Managers have discretion to invest a portion of their assets in cash reserves; however, there will be no adjustment for these reserves to the assigned benchmark or peer group.

International Equities: Specifically

• Allocations to specific countries should take the Fund Manager's assigned benchmark into consideration.
• There should be no direct foreign currency speculation; however, foreign exchange contracts to hedge currency exposure are allowed.

Fixed Income: In General

• U.S. Treasury and U.S. government agencies, which are unrated securities, shall be considered the highest quality rating.
• No exposure to any one issuer, other than securities of the U.S. government or its agencies, shall exceed 10% of the market value of the fixed income portfolio.
• No more than 20% of the market value of the fixed income portfolio shall be rated less than “A-” quality unless the Fund Manager has prior written authorization.
• All securities must be rated as investment grade by at least one ratings agency. Should a holding be downgraded below investment grade, the Fund Manager may either sell the holding or communicate with the Consultant the qualities that would support maintaining the position.

Fixed Income: Prohibited Securities & Transactions

• Securities not offered through an SEC registration filing other than U.S. government or agency-backed mortgages.
• Derivative securities.

Alternatives: In General

• Alternative Investments are defined as everything other than traditional long stock and bond portfolios. For the purpose of this IPS, alternative investments shall include any investment that has a low correlation to the domestic equity and fixed income markets. This shall include real estate, private equity, hedged investments, commodities, timber, and global macro allocation portfolios, among other asset classes. These holdings should be limited to funds registered under the Investment Company Act of 1940.
Cash & Cash Equivalents: In General

- Cash equivalent reserves shall consist of cash instruments having a quality rating of A-2, P-2 or higher. Eurodollar Certificates of Deposits, time deposits, and repurchase agreements are also acceptable investment vehicles.
- Any idle cash not invested by the investment managers shall be invested daily through an automatic interest-bearing sweep vehicle managed by the custodian.

Performance Expectations & Monitoring

The Committee shall rely on quarterly reports, as provided by the Consultant, to evaluate the progress of the Investible Assets in relation to the attainment of long-term goals. It is understood that variance over short-time periods is to be expected.

Expectations

The Consultant shall provide forward-looking capital market assumptions to the Committee annually to confirm that this Policy’s target allocation and ranges are still appropriate for the Organization’s long-term well-being.

Monitoring

The Committee will meet regularly with Consultant to focus on Fund Managers’ and Commingled Funds’:

- Adherence to the IPS guidelines;
- Material changes in organization, investment philosophy and/or personnel; and,
- Comparisons of the results to appropriate indices and peer groups.

The risk associated with each Fund Manager’s portfolio, as measured by the variability of quarterly returns (standard deviation), should not exceed that of the benchmark index and the peer group without a corresponding increase in performance above the benchmark and peer group over a full market cycle.

Ongoing review and analysis of Fund Managers and Commingled Products is as important as the due diligence implemented during the initial selection process. Accordingly, a thorough review and analysis of a Fund Manager will be conducted, should it:

- Perform in the bottom quartile (75th percentile) of its peer group over an annual period;¹⁰
- Fall in the southeast quadrant of the risk/return scatterplot for a 3-year time period; or,
- Have a 3-year risk adjusted return (as defined by Sharpe Ratio) fall below that of the median manager within the appropriate peer group.

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¹⁰ Peer group and benchmark definitions can be found in Appendix III – Indexes & Peer Groups.
Furthermore, performance which may require the replacement of a Fund Manager includes:

- Fund Managers that consistently perform below the median (50th percentile) of their peer group over rolling five-year periods; or,
- Fund Managers with negative alphas for a five-year time period.

Major organizational changes also warrant immediate review of the Fund Manager, including:

- Change in professionals
- Significant increase or reduction in assets under management
- Significant growth of new business
- Change in ownership
- Change in investment style
- Negative change in financial condition of Fund Manager

The performance of the Fund Managers and Commingled Funds will be monitored on an ongoing basis, and it is at the Consultant's discretion to take corrective action by replacing a manager if the Consultant deems it appropriate at any time.

Policy Acceptance:

Prepared by:

[Signature]
Advisor

Reviewed & Accepted by:

[Signature]
Client

April 30, 2020
Date

[Signature]
Client

1/30/2020
Date
Appendix I – Governing Law

15 Pa. C.S.A. –

§5548(a) – Investment of trust funds – Unless otherwise specifically directed in the trust instrument, the board of directors or other body of a nonprofit corporation incorporated for charitable purposes shall have power to invest any assets vested in the corporation by such instrument or the proceeds thereof separately or together with other assets of the corporation, in the manner authorized for fiduciaries by 20 Pa.C.S. Ch. 72 (relating to prudent investor rule), and to retain any investments heretofore so made. Any such nonprofit corporation may, by appropriate action of its board of directors or other body, keep any investments or fractional interests in any investments, held by it or made by it, in the name of the corporation or in the name of a nominee of the corporation.

20 Pa. C.S.A. –

§7203(a) – Prudent investor rule - A fiduciary shall invest and manage property held in a trust as a prudent investor would, by considering the purposes, terms and other circumstances of the trust and by pursuing an overall investment strategy reasonably suited to the trust.

§7206(a) - Permissible delegation - A fiduciary may delegate investment and management functions that a prudent investor of comparable skills might delegate under the circumstances.
Appendix II – Glossary of Terms

Alpha – is used as a measure of a manager’s contribution to performance due to security or sector selection.

Beta – is a measure of the systematic risk of a security or portfolio. The value of Beta is expressed as a percentage of the market where the market Beta is 1.00. A security or portfolio that has a Beta above (below) 1.00 has greater (less) volatility than the market.

Down Market Capture Ratio – is the percentage of the total market movement achieved by a manager during a period in which the benchmark decreases.

Downside Risk – differentiates between “good” risk (upside volatility) and “bad” risk (downside volatility).

Information Ratio – is a risk statistic that measures the excess return per unit of residual “non-market” risk in a portfolio.

Sharpe Ratio – is a measure of the risk-adjusted return of a portfolio. The ratio represents the return gained per unit of risk taken.

Sortino Ratio – identifies the value added per unit of bad risk. This statistic measure excess return divided by downside risk.

Standard Deviation – is a statistical measure of portfolio risk. It reflects the average deviation of the observations from their sample mean.
## Appendix III - Indexes & Peer Groups

<table>
<thead>
<tr>
<th>Asset Category</th>
<th>Index</th>
<th>Peer Group Universe</th>
</tr>
</thead>
<tbody>
<tr>
<td>Domestic Equities</td>
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<td></td>
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<tr>
<td>Large Cap Value</td>
<td>Russell 1000 Value</td>
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<td>Large Cap Core</td>
<td>S&amp;P 500</td>
<td>Large Cap Broad Style</td>
</tr>
<tr>
<td>Large Cap Growth</td>
<td>Russell 1000 Growth</td>
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<tr>
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<tr>
<td>Commodities</td>
<td>DJ:UBS Commodity Index</td>
<td>Lipper: Commodities</td>
</tr>
<tr>
<td>Long-Short</td>
<td>S&amp;P 500</td>
<td>Lipper: Long/Short Equity Funds</td>
</tr>
<tr>
<td>Convertibles</td>
<td>ML Convertible Bonds</td>
<td>Lipper: Convertible Secs</td>
</tr>
<tr>
<td>GTAA</td>
<td>HFRX Global Hedge Fund Index</td>
<td>Absolute Return Hedge FoF</td>
</tr>
<tr>
<td>Cash &amp; Equivalents</td>
<td>Taxable Money Market</td>
<td>Lipper: Instl Money Mkt</td>
</tr>
</tbody>
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